



INCENTIVES

January – June, 2019

IMPORTANT: Please read these terms and conditions before participating in the program. By participating in the program, YOU (“Reseller”) are deemed to have read and understood, and agreed to abide by, these terms and conditions.

General T&Cs:

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- Partner must be 100% payment compliant for all their Synnex invoices to qualify
- All values referred to in this document are ex GST, unless explicitly stated to be otherwise.

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CSP - Experience of a lifetime

Win a trip to Rugby World Cup, Japan.

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Program Period	01/01/2019 to 30/06/2019
Eligible Products	All CSP
Eligible Invoices	February, March, April, May, June, July invoices (2019)

5 Tickets: Semi-Final Game - Rugby World Cup Japan, 2019

Construct 1:

Ticket 1	Partner with highest combined Azure & License Based cumulative revenue [Invoices sent in February, March, April, May, June, July will be added to determine eligible amount] Must have Azure component to be considered under this criterion.
Ticket 2	Partner with second-highest combined Azure & License Based cumulative revenue [Invoices sent in February, March, April, May, June, July will be added to determine eligible amount] Must have Azure component to be considered under this criterion.
Ticket 3	Partner with highest License Based cumulative revenue [Invoices sent in February, March, April, May, June, July will be added to determine eligible amount]
Ticket 4	Partner with second-highest License Based cumulative revenue [Invoices sent in February, March, April, May, June, July will be added to determine eligible amount]
Ticket 5	Partner with highest Microsoft 365 only cumulative revenue [Invoices sent in February, March, April, May, June, July will be added to determine eligible amount]

*T&Cs apply

General T&Cs:

Only 1 Ticket per partner organization. In case partners do not qualify for the ticket per the criteria outlined above, Synnex reserves the rights to allocate the tickets at its own discretion.

*Fully paid:

- Winners will receive a trip to Japan including return flights, accommodation, included activities, meals, pre-post accommodation where applicable and airport to hotel transfers.
- Visas, valid passports, travel insurance, additional spending money, meals outside of organized package and any other ancillary costs not listed in the Prize Details above are the responsibility of the winner.
- Winners must be able to travel to Japan from 20 October 2019 to 01 November 2019. Dates of travel are not changeable.
- Winners must be a holder of a current passport (with at least 6 months validity from the date of travel)

Prize winners are advised that tax implications may arise from their prize winning and should seek independent financial advice prior to acceptance of the prize.

Winners must be a current Synnex partner and directly related to the Synnex business. If the winner is unable to travel, they must nominate another person within the company to attend. If the reseller breaches any of these Terms and Conditions, the Promoter reserves the right to redraw or the next participant to achieve the promotion criteria will be deemed the winner or forfeit the prize(s) with no substitute(s).

Synnex Australia takes no responsibility for loss or injury suffered by the winner because of taking the prize.

Synnex Australia's decision on all matters pertaining to this Promotion is final and binding and no correspondence will be entered into, except as otherwise stated in these terms and conditions and subject to relevant state and territory regulations.

Participant must be 18 years of age or over to participate in this promotion and travel.

Except for any liability that cannot be excluded by law, the Promoter (including its officers, employees and agents) excludes all liability (including negligence), for any personal injury; or any loss or damage (including loss of opportunity); whether direct, indirect, special or consequential, arising in any way out of the Promotion, including, but not limited to, where arising out of the following: (a) any technical difficulties or equipment malfunction (whether or not under the Promoter's control); (b) any theft, unauthorized access or third party interference; (c) any entry or prize claim that is late, lost, altered, damaged or misdirected (whether or not after their receipt by the Promoter) for any reason; (d) any variation in prize value to that stated in these Terms and Conditions; (e) any tax liability (including FBT) incurred by a winner or entrant; or (f) use of the prize.

Synnex reserves the right to waive the winner's prize if their participant's company account has any overdue payments pending at the time of the end of the draw.

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If any of these Terms & Conditions are not adhered to, Synnex reserves the right to waive the winner's prize and select the next qualified Participant according to the criteria. Synnex reserves the right to cancel/ amend the promotion at any time.

*T&Cs apply

Azure Grow 10 - Get 50 Incentive

Get up to 50% Cashback*

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Program Period	01/02/2019 to 31/05/2019
Eligible Products	Microsoft Azure [PAYG]
Program	Microsoft CSP

Construct:

The Azure invoice sent out in February 2019 (for January 2019 Usage) will be deemed as your baseline revenue for the purposes of this incentive.

Baseline	February Invoice Value (Azure - PAYG) – Ex GST
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- Partners who achieve all 4 of the following targets will be eligible for cashback equaling 50% of the baseline amount.
- Partners who achieve any 3 of the following targets will be eligible for cashback equaling 40% of the baseline amount.
- Partners who achieve any 2 of the following targets will be eligible for cashback equaling 30% of the baseline amount.

Targets:	
March Invoice	Must be 1.1 x February Invoice Value or more
April Invoice	Must be 1.1 x March Invoice Value or more
May Invoice	Must be 1.1 x April Invoice Value or more
June Invoice	Must be 1.1 x May Invoice Value or more

The Cashback will be paid via a Credit Note after the completion of the promotion period and before 31.08.2019

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Microsoft 365 Seat Add Incentive

Get up to \$2500* in VISA Cards

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Program Period	01/02/2019 to 31/05/2019
Program	Microsoft CSP
Eligible Products	Microsoft 365 Business, Microsoft 365 E3, Microsoft 365 E5 (Commercial SKUs only)
Eligible Transaction Months	February, March, April, May

Construct:

Partners who add net new seats of eligible products may be eligible for VISA cards as below:

Add 25 net new seats or more in February	\$200
Add 50 net new seats or more in February	\$500
Add 25 net new seats or more in March	\$200
Add 50 net new seats or more in March	\$500
Add 25 net new seats or more in April	\$200
Add 50 net new seats or more in April	\$500
Add 25 net new seats or more in May	\$200
Add 50 net new seats or more in May	\$500

Bonus:

Partners who provision 25 net new seats or more of ‘Eligible Products’ in all four ‘Eligible Transaction Months’ will also receive a BONUS \$500 VISA Card

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- Partner must be 100% payment compliant for all their Synnex invoices to qualify
- All values referred to in this document are ex GST, unless explicitly stated to be otherwise.
- The provisioned seats must remain active for a minimum of 30 days from the day of provisioning.
- Incentive will be paid via VISA Cards in \$200, and \$500 denominations.

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CSP New Customer Add

Get up to \$2500* in VISA Cards

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Program Period	01/02/2019 to 31/05/2019
Program	Microsoft CSP
Eligible Products	All CSP
Eligible Transaction Months	February, March, April, May
New Customer	A new tenant created or transitioned to the Synnex CSP program for the first time during the promotion period. (Example: Transition from Volume Licensing, and place first CSP order under Synnex CSP program)

Construct:

Partners who add new customers under the Synnex CSP program may be eligible for VISA cards as below:

Add 1 or more customers in February or Add 5 or more customers in February or Add 10 or more customers in February	\$100 \$200 \$500
Add 1 or more customers in March or Add 5 or more customers in March or Add 10 or more customers in March	\$100 \$200 \$500
Add 1 or more customers in April or Add 5 or more customers in April or Add 10 or more customers in April	\$100 \$200 \$500
Add 1 or more customers in May or Add 5 or more customers in May or Add 10 or more customers in May	\$100 \$200 \$500

Bonus:

Partners who add 5 or more of ‘New Customer’ in all four ‘Eligible Transaction Months’ will also receive a BONUS \$500 VISA Card

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- All values referred to in this document are ex GST, unless explicitly stated to be otherwise.
- The provisioned seats for new customers must remain active for a minimum of 30 days from the day of provisioning.
- Incentive will be paid via VISA Cards in \$100, \$200, or \$500 denomination.

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CSP Annual Billing

Get up to \$4000* in VISA Cards

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Program Period	01/02/2019 to 31/05/2019
Program	Microsoft CSP
Eligible Products	CSP License Based – Annual Billing Frequency
Eligible Transaction Months	February, March, April, May

Construct

Partners who purchase License Based services, and choose Annual Billing frequency may be eligible for VISA cards as below:

March ‘Eligible Products’ Invoice is 5,000 (ex) or more	\$200
March ‘Eligible Products’ Invoice is 10,000 (ex) or more	\$500
March ‘Eligible Products’ Invoice is 20,000 (ex) or more	\$1000
April ‘Eligible Products’ Invoice is 5,000 (ex) or more	\$200
April ‘Eligible Products’ Invoice is 10,000 (ex) or more	\$500
April ‘Eligible Products’ Invoice is 20,000 (ex) or more	\$1000
May ‘Eligible Products’ Invoice is 5,000 (ex) or more	\$200
May ‘Eligible Products’ Invoice is 10,000 (ex) or more	\$500
May ‘Eligible Products’ Invoice is 20,000 (ex) or more	\$1000
June ‘Eligible Products’ Invoice is 5,000 (ex) or more	\$200
June ‘Eligible Products’ Invoice is 10,000 (ex) or more	\$500
June ‘Eligible Products’ Invoice is 20,000 (ex) or more	\$1000

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- All values referred to in this document are ex GST, unless explicitly stated to be otherwise.
- The provisioned seats under Annual Billing frequency must remain active for a minimum of 30 days from the day of provisioning.
- Incentive will be paid via VISA Cards in \$200 or \$500 denomination.

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CSP Server Subscriptions

SQL Server and Windows Server EOS

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Program Period	01/03/2019 to 31/05/2019
Program	Microsoft CSP
Eligible Products	<ul style="list-style-type: none"> • Windows Server Standard • SQL Server Standard • SQL Server Enterprise
Eligible Transaction Months	March, April, May

Construct

Earn VISA Cards* as below, when you purchase an ‘Eligible product/s’ as a subscription under the ‘Eligible Program’, and within the ‘Program Period’

<p>For 1-year term:</p> <ul style="list-style-type: none"> • \$250 per Windows Server Subscription License • \$500 per SQL Server Standard Subscription License • \$1000 per SQL Server Enterprise Subscription License
<p>For 3-year term:</p> <ul style="list-style-type: none"> • \$500 per Windows Server Subscription License • \$1000 per SQL Server Standard Subscription License • \$2000 per SQL Server Enterprise Subscription License

*Capped at \$3000 per partner organization.

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- Incentive will be paid via VISA Cards in \$250 denomination.

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CSP Azure

Grow Azure Cashback*

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Program Period	01/02/2019 to 31/05/2019
Eligible Products	CSP Azure
Consumption Months	February, March, April, May
Corresponding Invoices	March, April, May, June

Construct 1:

Target ACR	AUD 1000 (ex GST) Azure Monthly Consumed Revenue
Criteria	Must achieve the stated ‘Target ACR’ for the first time ever and in doing so must achieve it within any of the stated ‘Consumption Months’
	To be eligible for the incentive, the subscription must remain active for a minimum of 2 (two) months after achieving the ‘Target ACR’ for the first time and maintain the ‘Target ACR’ as minimum revenue for these 2 months.
Incentive	AUD 1000

Construct 2:

Target ACR	AUD 2200 (ex GST) Azure Monthly Consumed Revenue
Criteria	Must achieve the stated ‘Target ACR’ for the first time ever and in doing so must achieve it within any of the stated ‘Consumption Months’
	To be eligible for the incentive, the subscription must remain active for a minimum of 2 (two) months after achieving the ‘Target ACR’ for the first time and maintain the ‘Target ACR’ as minimum revenue for these 2 months.
Incentive	AUD 2200

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- Incentive will be paid via VISA Cards in \$200 and \$500 denomination.

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