



Google Workspace

Google for Education

Google Workspace
for Education



New Zealand Reseller Update: February 2024



All the stock, all the updates, all you need.

Always speak to your Synnex rep before quoting customer




If you have colleagues not receiving this monthly
Google deck but would like to, please have them [sign up here](#)









[Follow Chrome Enterprise on LinkedIn](#)

Agenda






1 February

-  Channel news
-  Upcoming Events
-  Training





2 ChromeOS & Google Workspace

-  Partner Case Study
-  Why become a ChromeOS reseller?
-  Channel news
-  Price Update
-  Channel promotions
-  Channel marketing

3 Google for Education

-  Why become a Google for Education reseller?
-  Channel news
-  Channel marketing
-  Case studies
-  Training

4 Product launches & stock updates

-  Stock updates
-  Pricing
-  Channel marketing
-  Contacts

February Update

01

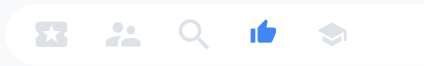
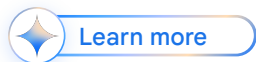
The next chapter of our Gemini era

Bringing Gemini's capabilities to more products

Gemini models are coming to products that people and businesses use every day, including Workspace and Google Cloud:

Workspace: Already, more than 1 million people are using features like Help me write to enhance their productivity and creativity through Duet AI. Duet AI will become Gemini for Workspace, and soon consumers with the Google One AI Premium plan can use Gemini in Gmail, Docs, Sheets, Slides and Meet.

Google Cloud: For Cloud customers, Duet AI will also become Gemini in the coming weeks. Gemini will help companies boost productivity, developers code faster, and organizations to protect themselves from cyber attacks, along with countless other benefits.







Introducing Gemini for Google Workspace



Enterprise-grade Gemini is now available for teams of all sizes with Google Workspace

Gemini Business




AI-powered assistant for teams of all sizes:

-  Gemini in Gmail, Docs, Slides, Sheets, and Meet
-  Enterprise-grade data protection
-  Our most capable generative AI model with Gemini, 1.0 Ultra
-  Meets the needs of typical business users with monthly usage limits

NZ\$30 /user/month, one year commitment

Gemini Enterprise

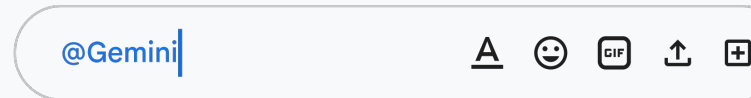
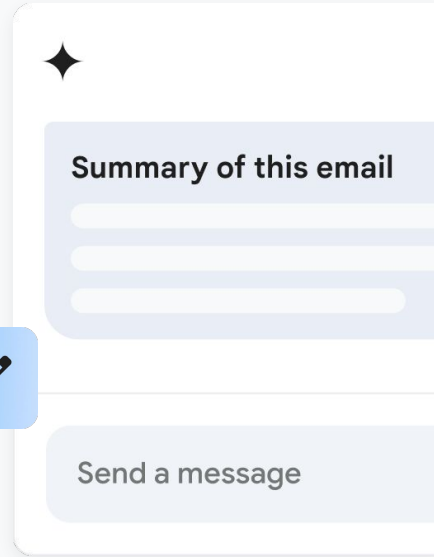
Includes everything from Gemini Business plus:

-  Advanced meetings with translated captions in [15+ languages](#)
-  Full access to generative AI capabilities
-  Other Features currently in Private Beta

NZ\$47.80 /user/month, one year commitment

 [Learn more from the Announcement](#)

Google Workspace



Gemini for Google Workspace Pricing List



	Flexible Plan (Monthly Payments)		Annual Plan (Monthly Payments)		Annual Plan (Yearly Payments)	
	List Price (NZ\$ex)	Partner Price (NZ\$ex)	List Price (NZ\$ex)	Partner Price (NZ\$ex)	List Price (NZ\$ex)	Partner Price (NZ\$ex)
Gemini Business	\$36.00	\$30.60	\$30.00	\$25.50	\$360.00	\$306.00
Gemini Enterprise	\$57.36	\$48.76	\$47.80	\$40.63	\$573.60	\$487.56

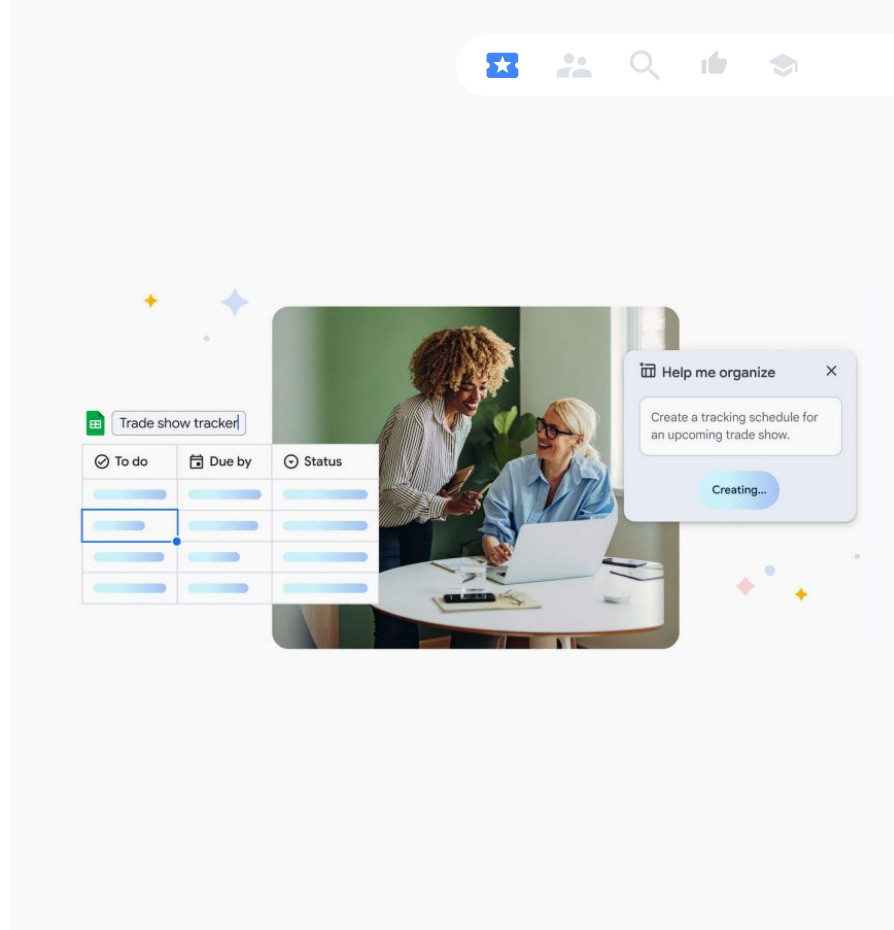
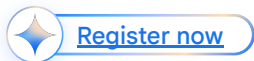
Webinar: Bring new ideas to life with Gemini for Workspace

Tuesday 19th March – 1:00PM NZDT

Google Workspace is harnessing the power of generative AI to unlock new ways of working so people can create, connect and grow together. In this webinar, you'll learn how with the new Gemini for Workspace capabilities, teams can be more collaborative, efficient and productive than ever.

In this 45-minute session, we'll cover:

- The features of Gemini built into Workspace tools
- How to leverage Gemini to write, create and connect in the workplace
- How customers are using Gemini to save time and improve efficiency



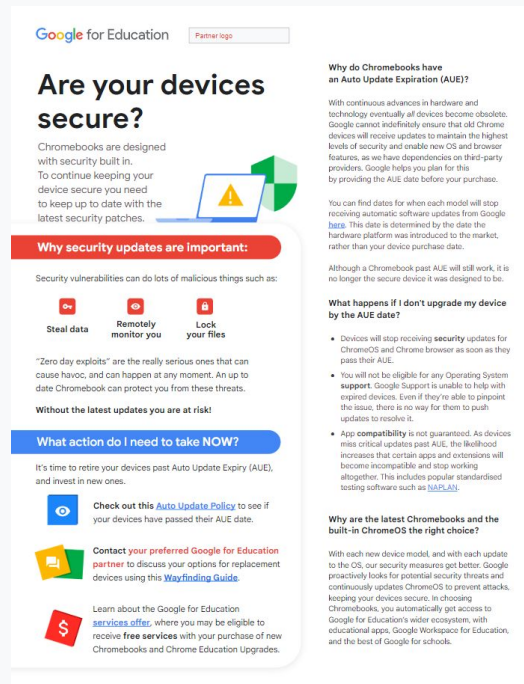
Do you have customers with devices past their Auto Update Expiry (AUE)?

Don't delay! Devices past AUE date will stop receiving security updates and Google support!

Follow our simple process to help your customers continue in their ChromeOS journey, with the latest secure devices:

1. Review each customer's [AUE Insights Report](#)
2. Make a copy of the AUE Refresh Co-Brandable One-Pager for either [\[EDUCATION\]](#) or [\[ENTERPRISE\]](#), **update the red text** & convert to PDF and share with your customers to start the conversation

The [Partner Refresh Playbook](#) has email template, website landing page & call script. There's also a [Wayfinding Guide](#) for device selection.



Google for Education

Are your devices secure?

Chromebooks are designed with security built in. To continue keeping your device secure you need to keep up to date with the latest security patches.

Why security updates are important:

Security vulnerabilities can do lots of malicious things such as:

- Steal data
- Remotely monitor you
- Lock your files

"Zero day exploits" are the really serious ones that can cause havoc, and can happen at any moment. An up to date Chromebook can protect you from these threats.

Without the latest updates you are at risk!

What action do I need to take NOW?

It's time to retire your devices past Auto Update Expiry (AUE), and invest in new ones.

- Check out this [Auto Update Policy](#) to see if your devices have passed their AUE date.
- Contact your preferred Google for Education partner to discuss your options for replacement devices using this [Wayfinding Guide](#).
- Learn about the Google for Education [services offer](#), where you may be eligible to receive **free services** with your purchase of new Chromebooks and Chrome Education Upgrades.

Why do Chromebooks have an Auto Update Expiration (AUE)?

With continuous advances in hardware and technology eventually all devices become obsolete. Google cannot indefinitely ensure that old Chrome devices will receive updates to maintain the highest levels of security and enable new OS and browser features, so we have dependencies on third-party providers. Google helps you plan for this by providing the AUE date before your purchase.

You can find dates for when each model will stop receiving automatic software updates from Google [here](#). This date is determined by the date the hardware platform was introduced to the market, rather than your device purchase date.

Although a Chromebook past AUE will still work, it is no longer the secure device it was designed to be.

What happens if I don't upgrade my device by the AUE date?

- Devices will stop receiving security updates for ChromeOS and Chrome browser as soon as they pass their AUE.
- You will not be eligible for any Operating System support. Google Support is unable to help with expired devices. Even if they're able to pinpoint the issue, there is no way for them to push updates to resolve it.
- App compatibility is not guaranteed. As devices miss critical updates past AUE, the likelihood increases that certain apps and extensions will become incompatible and stop working altogether. This includes popular standardised testing software such as [JUnit](#).

Why are the latest Chromebooks and the built-in ChromeOS the right choice?

With each new device model, and with each update to the OS, our security measures get better. Google proactively looks for potential security threats and continuously updates ChromeOS to prevent attacks, keeping your devices secure. In choosing Chromebooks, you automatically get access to Google for Education's wider ecosystem, with educational apps, Google Workspace for Education, and the best of Google for schools.

Channel News

ChromeOS Flex is available for old PCs and Macs

Google ChromeOS Flex is available to help stop ransomware threats.

Try the cloud-first, fast, easy-to-manage and secure operating system for PCs and Macs. ChromeOS Flex is a sustainable way to modernise devices that you already own. It's easy to deploy across your fleet, or simply try it to see what a cloud-first OS has to offer.

Refresh your fleet with ChromeOS Flex

[→ Get started](#)



Training

2024 ChromeOS APAC Partner Onboarding

Join this interactive webinar for a 60min high level product introduction to ChromeOS, including key Enterprise use-cases and Google for Education overview, and 30min on Partner Resources, including programs, promotions, and your next steps.

[→ Learn more](#)



ChromeOS & Google Workspace Update

02



Why become a ChromeOS reseller?

You can help accelerate the move to modern computing









The way we work is changing, and employees need cloud-based solutions to stay productive

Built for the cloud since day one, ChromeOS provides a flexible, secure, fast-to-deploy, and easy-to-manage platform, offering devices that work the way employees do, redefining how business happens.

- Fast Deployment and Simple Management
- Apps for Every Worker
- Modern Employee Experience
- Built-in, Proactive Security
- A Smart and Eco-Friendly Investment

[→ Find out more](#)

ChromeOS can help partners diversify revenue streams and reduce time and cost to market.

-  Sell Chromebooks, Chromebook Enterprise, Chrome Enterprise Upgrade which offer recurring revenue streams
-  Upsell, refresh, and complementary product sales opportunities
-  Potential to receive rebates
-  Generate New Services Revenue
-  Benefit from Promotions and Incentives
-  Receive Sales and Technical Support
-  Build Skills to Transform Enterprise Endpoints - access Partner-only training
-  Magnify Marketing Impact and Reduce Marketing Costs

Professional ChromeOS Administrator Certification

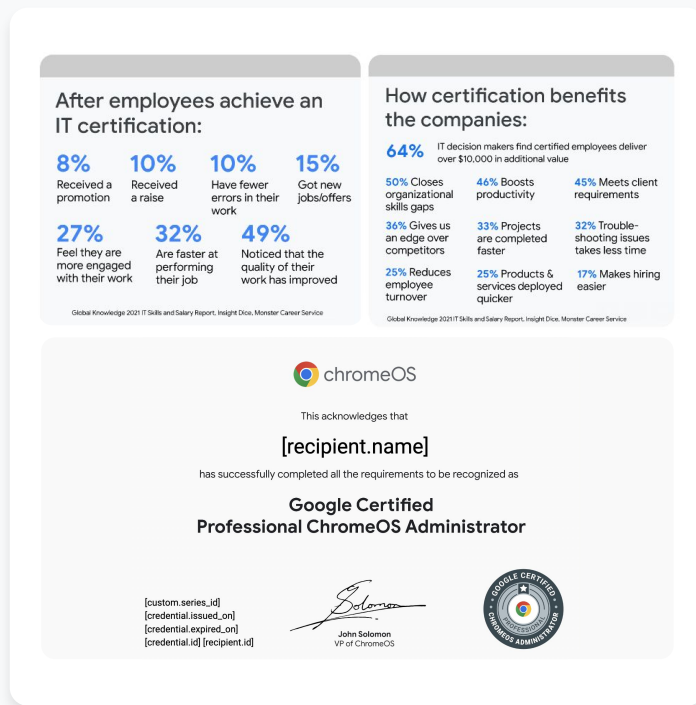
[Exam is Live] #ChromeOSCertified [Education](#) and [Enterprise](#) blogs

About the Professional ChromeOS Administrator exam:

- Minimum viable candidate: a systems administrator or junior engineer with 12+ months of holistic IT infrastructure experience
- 3 hours with both a multiple choice and hands-on lab
- Registration fee: no cost until January 2024

Upon passing the exam, Professional ChromeOS Administrators receive their certificate and badge so you can boast on LinkedIn and your resume.

[→ Get Started](#)



The infographic is divided into two main sections. The top section, titled 'After employees achieve an IT certification:', lists several benefits: 8% received a promotion, 10% received a raise, 10% have fewer errors in their work, 15% got new jobs/offers, 27% feel more engaged, 32% are faster at performing their job, and 49% noticed improved work quality. The bottom section, titled 'How certification benefits the companies:', lists: 64% of decision makers find certified employees deliver over \$10,000 in additional value, 50% close organizational skills gaps, 46% boost productivity, 45% meet client requirements, 36% gain an edge over competitors, 33% complete projects faster, 32% resolve issues quicker, 25% reduce employee turnover, 25% deploy services easier, and 17% make hiring easier. Below this is a sample certificate from Google, signed by John Solomon, VP of ChromeOS, with a circular badge that reads 'GOOGLE CERTIFIED CHROME OS ADMINISTRATOR'. The certificate includes placeholder text for recipient details and a series ID.

After employees achieve an IT certification:

8% Received a promotion	10% Received a raise	10% Have fewer errors in their work	15% Got new jobs/offers
27% Feel they are more engaged with their work	32% Are faster at performing their job	49% Noticed that the quality of their work has improved	

How certification benefits the companies:

64% IT decision makers find certified employees deliver over \$10,000 in additional value	46% Boosts productivity	45% Meets client requirements
50% Closes organizational skills gaps	36% Gives us an edge over competitors	33% Projects are completed faster
25% Reduces employee turnover	25% Products & services deployed quicker	32% Trouble-shooting issues takes less time
		17% Makes hiring easier

chromeOS

This acknowledges that
[recipient.name]
has successfully completed all the requirements to be recognized as
**Google Certified
Professional ChromeOS Administrator**

[custom_series_id]
[credential_issued_on]
[credential_expired_on]
[credential_id] [recipient.id]

John Solomon
John Solomon
VP of ChromeOS

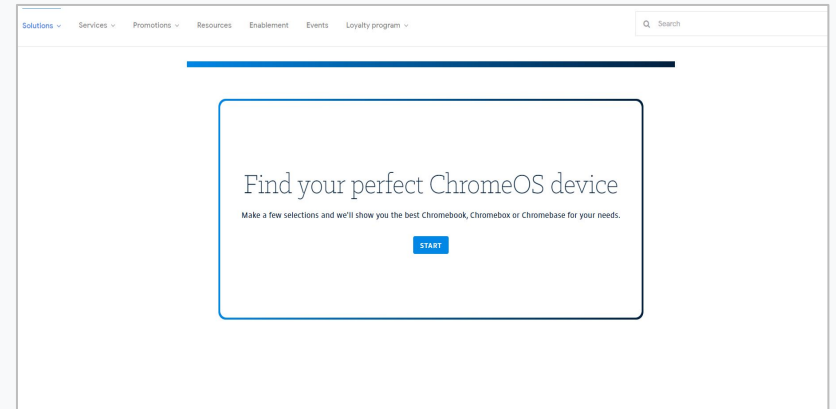
**GOOGLE CERTIFIED
CHROME OS ADMINISTRATOR**

ChromeOS Device Selector

Find your perfect ChromeOS device

Make a few selections and we'll show you the best Chromebook, Chromebox or Chromebase for your needs.

[→ Try now](#)





Channel Marketing

Key ChromeOS Use-Cases

Kiosk and Digital Signage

With our reinvestment in kiosk and digital signage use cases, we've developed refreshed content to help you have conversations with customers and new prospects.

Please use this [pitch deck](#) and [one-pager](#).

Secure and optimise contact centers

Help customers across all verticals with our fully integrated solutions:

- A modern, secure platform and remote management.
- Validated contact center solutions. [Chrome Enterprise Recommended](#) (CER)
- Access to virtualization desktop infrastructure. [Citrix Ready verified solution](#)
- Validated agent peripherals & devices. [Works With Chromebook](#)
[Chrome OS device ecosystem](#)

See the full [blog post](#) here to see all the details.

Contact Center Partner Assets:

- [One-pager](#)
- [Solution Playbook](#)
- [Use Case Toolkit](#)
- [Updated Wayfinding Guides](#)

Make an impact with Chrome OS

Do you have **Not-For-Profit** customers you'd like to support to do more with less?

Chrome Enterprise gives not-for-profit the best of Chrome OS, Chrome Browser and Chrome devices, to help their team do their best work from anywhere.

[Read more](#) on how Chrome OS can help transform non-profit organisations


Training

Chrome Insider: Top tips and demos for today's IT and security teams

Top tips and demos for today's IT and security teams.

Learn about new capabilities coming to Chrome, and get tips on managing your browser deployment during this technical digital event.

[Register to access recording](#)



Chrome Insider: Tips and demos for today's IT and security teams

Do you have the right browser strategy for your organization? There's a whole lot more to Chrome than your enterprise may realize. Whether it's tighter security controls, more granular insights or an easier way to manage Chrome, there is something in these sessions for IT and security pros of all levels.

Get an insider view into top tips and tricks and see demos of some of the latest browser capabilities that will help your organization improve and secure how your teams work on the web.

Google for Education Update

03

Launch: Guide to AI in Education

We believe AI is going to help learners, educators, and school communities unlock potential in ways we can't even imagine yet. From unleashing creativity to offering personal support to supercharging productivity, AI can advance the quest for understanding in all kinds of powerful ways

Share with your customers and education team today. Localisation in 20+ languages in progress.

<http://goo.gle/EduGuidetoAI>



Google for Education

A Guide to AI in Education

Google's history, and future, in AI

While AI is revolutionary technology, it's not new to us. In fact, it's already in many Google products - like Search, Gmail, Photos, and YouTube - helping make things better and safer behind the scenes. And with more recent advances in generative AI, tools like [Bard](#) and [NotebookLM](#) offer even more exciting new possibilities.

We believe AI is going to help learners, educators, and school communities unlock potential in ways we can't even imagine yet. From unleashing creativity to offering personal support to supercharging productivity, AI can advance the quest for understanding in all kinds of powerful and interesting ways.

Breaking down AI, ML, LLMs, and gen AI

How to make sense of all these terms:

- **AI** is computer programming that learns and adapts, with systems taught to mimic intelligent human behaviors.
- **Machine learning (ML)** is the technique that allows machines to learn autonomously from data.
- **Large language models (LLMs)** are machine learning models that can understand, predict, and generate human language.
- **Generative AI (gen AI)** refers to the use of AI to create new content, like text, images, music, audio, code, and videos.

A balance of bold and responsible

Google's approach to AI has always been about balancing bold with responsible, and when it comes to tools designed for education, we are especially thoughtful and deliberate.

This means applying our technological expertise and deep knowledge of the educational space, while always keeping educators in the loop: working directly with the education community to create products that are truly helpful in improving the teaching and learning experience. When schools use our AI-powered educational tools, they can feel confident that their experience is safe and secure, and that it's been responsibly designed with educators and students in mind.

Applying Google's AI Principles to our work in education

In 2018, we were one of the first companies to establish [AI Principles](#) as part of our commitment to developing technology responsibly. These are the questions we ask when applying these principles to our education tools:

1. Is it appropriate for education (responsible, safe, and secure)?
2. Is it clear to educators and students what the benefits of using it are, and where and how to start?
3. Is it helping all levels and backgrounds to succeed?
4. Is the educator looped into the student experience to help shape and guide (if needed)?
5. Is it enabling educators and students to utilize our workflows seamlessly?
6. Does it enable leaders to adequately and appropriately support staff and students?
7. Does it provide sufficient tooling and control for leaders?
8. Does it adhere to requirements leaders are beholden to for their institutions?
9. Does it provide leaders with the visibility and insights needed to complete their work?

AI can never replace the expertise, knowledge, or creativity of an educator - but it can be a helpful tool to enhance and enrich teaching and learning experiences.

© 2023 Google LLC, 1600 Amphitheatre Parkway, Mountain View, CA 94043.

Upcoming training sessions on Google tools

Register to attend quick-hitting, demo-based product training on Google Workspace for Education and Chrome / Chromebooks.

Check out our 12-part product training series that covers a range of topics including: how to deliver impactful instruction, keep users safe online, prevent cybersecurity threats, and create more engaging lessons.



30-minute, demo-based sessions



Dive deep into 30+ new features (+ existing ones too!) across Google Workspace for Education and Chrome

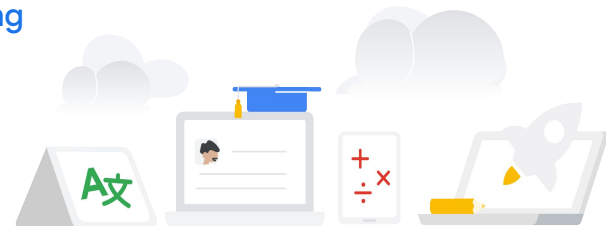


Register to watch live or view the recordings on demand

Register Here



goo.gle/edu-product-training



GSEfE Transition: License assignment watch point



For large GSEfE to Plus transitions with 15k+ licenses, auto-assignment is still automatic, but may take time to propagate.

The admin console starts to assign the licenses automatically to the users immediately after acceptance, but completing the entire batch can take some time for larger institutions.



What Partners can do:

Educate: Ensure large customers are aware. Set expectations that there may be a brief disruption.

Plan: Time the acceptance of large transitions at the end of the day or on Friday to minimize impact.



Why become a Google for Education reseller?

Find Out More

As technology in education becomes more important than ever due to school closures and distance learning requirements, Google has a diverse set of products and programs that partners can sell, service, and train on to address educational needs.

Partners can bring the best of Google to education, to help transform teaching and learning.

No matter how big or small your customer's school or budget is, **Chromebooks** are a range of secure, simple yet powerful devices that update automatically and are easy for schools to set up and manage. **Chrome Education Upgrade** unlocks the full capabilities of **Chrome OS** to free up IT resources and give educators the time to focus on learning outcomes. **Google Workspace for Education** helps schools collaborate easily, streamline instruction and keep the learning environment safe - to help enable learning anywhere, anytime, on any device.

Google for Education can help partners diversify revenue streams and reduce time and cost to market.

- Receive Product Margins and Rebates
- Generate New Services Revenue
- Benefit from Promotions and Incentives
- Receive Sales and Technical Support
- Build Skills to Transform Education Endpoints
- Magnify Marketing Impact and Reduce Marketing Costs

[→ Find out more](#)

Channel News

Demo Google for Education

Demo Tool [Guide](#)

The Chrome Demo Tool is a new tool for Google for Education and Chrome Enterprise partners with numerous pre-configured options to demo top Chrome features including single sign-on (SSO), parallels, zero touch enrollment (ZTE), and many more that are coming soon.

Designed to help you offer demos of key features to customers without the administrative burden of configuring all the backend integrations. Official partners can sign up for an account today at demochrome.com and demogfe.com



Channel News

Upcoming Price Changes

As previously shared, effective **20th February 2024***, Google for Education is making changes to our pricing and licensing.

Here's what's changing

- Global Price List Adjustment
- Adding price differentiation for Teaching & Learning Upgrade on the Flexible Plan
- New Multi-year commitment discounting framework

Commit to a Multi-year Commitment now to secure current pricing!

*Pricing changes will apply to all existing customer orders sometime between June 1, 2024 and July 1, 2024.


[Contact Us for More Information](#)

	Legacy Pricing, NZ\$	Current Commit Pricing, NZ\$	Current Flexible Pricing, NZ\$
Education Plus (student / year)	6.00	7.50	N/A
Education Standard (student / year)	3.75	4.70	N/A
Teaching and Learning Upgrade (faculty user / month)	4.50	5.63	6.75



Channel News

Google Workspace for Education New Discounting Framework

Effective **20th February 2024***, Google for Education is introducing a new Multi-Year Discounting Framework for **Google Workspace for Education Plus**.

When do these changes go into effect:

- February 20th 2024 for all new customers
- Sometime between June 1st, 2024 and July 1st, 2024 for all existing customers

Renewal date is before June 1? Lock in a Multi-year Commitment now to secure current pricing!




Commit years	Legacy Multi-Year Effective Discount		New Multi-Year Effective Discount	
	<10k licenses	>10k licenses	<10k licenses	>10k licenses
1	20%	20%	20%	20%
2	24% (20% + 5%)	28% (20% + 10%)	25%	27.5%
3	28% (20% + 10%)	32% (20% + 15%)	27.5%	30%

→ [Contact Us for More Information](#)

New Pricing Calculator available on Partner Advantage

We've updated the partner pricing calculator on Partner Advantage that captures 2024 pricing changes and automatically calculates any applicable country and multi-year discounting.

Easily toggle between current or future pricing, and access pricing across available currency for specific countries.

Login to Partner Advantage at g.co/educonnect Google for Education > Order 

Reminder: Please do not share this calculator with end-customers.

Timeline for pricing changes

Feb '24: Pricing changes roll out for new customers.

May '24: Pricing changes roll out for renewing customers.

When will the customer be purchasing?

Staff count

Full time student enrollment

Future (2024) Pricing

Country

Currency

01 Identify the appropriate timeframe for your deal

02 Edit the student and staff count

03 Select the desired country and currency

Channel Marketing

Upsell Opportunity!

We've seen very strong close rates among customers that trial a paid license of Google Workspace for Education. In 2019 over 40% of customers who tried a paid sku eventually purchased it.

[Download your trial guide now](#) to help you maximize your customers' free trial experience with messaging guidance on how to walk a customer through a 60-day free trial. This guide is structured to highlight a key topic & milestone per week, over the course of 8 weeks.

While the partner trial guide is meant to be internal partner facing only, we've also created an [external customer facing worksheet](#) that you can share with your customers directly.

Easy access to information and resources to assist with every step of your sales cycle.



- 🔍 Identify
- ⊗ Close
- ✅ Validate
- ✅ Qualify
- ⬆️ Deploy

Google for Education Partner Marketing Studio

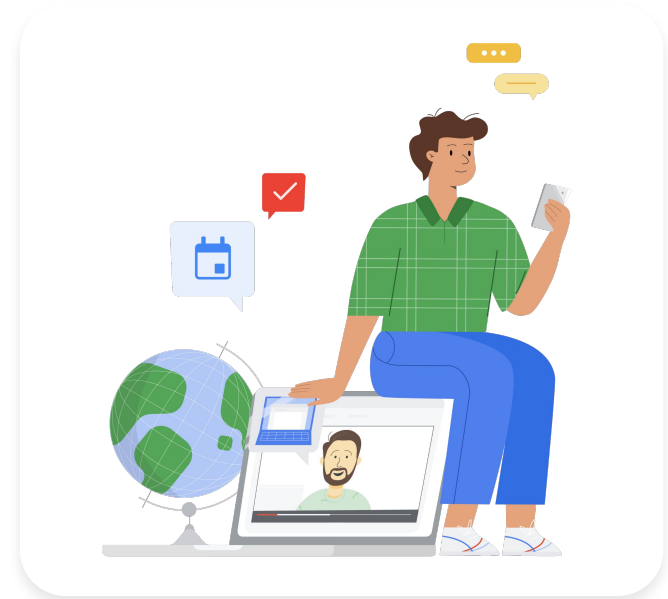
Partner Marketing Studio is a marketing automation platform that helps you accomplish tasks at each stage of the marketing funnel.

Using Partner Marketing Studio enables you to:

- Co-brand assets to provide value to your customers
- Reduce production time of assets
- Enhance the quality of assets
- Speed up the go-to-market process

→ [Get started](#)

→ [Learn more](#)



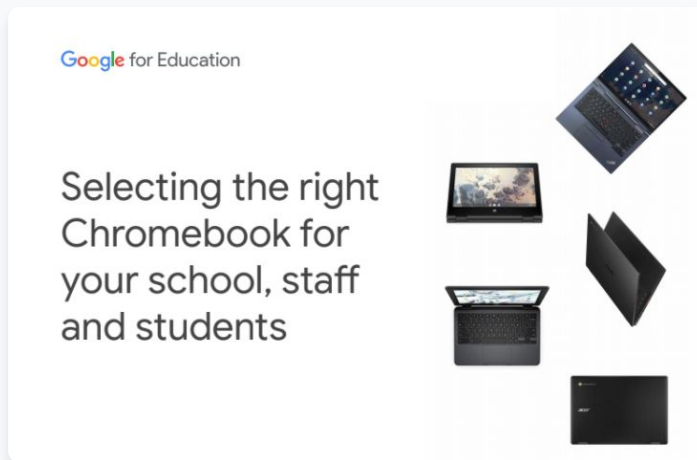
Channel Marketing

Chromebook Wayfinding Guide

Selecting the right Chromebook for school, staff and students

Check out the new Google for Education ANZ Chromebook Wayfinding Guide to help your customers select the right education Chromebooks for their particular use case. Using these 4 simple steps, you can help ensure that your customers invest in devices that will best meet their needs, plus access tips for how to make video conferencing work better on basic classroom devices.

[→ Download the wayfinding guide](#)



Training

Getting Started

Getting Started with Education Plus is an email training program that delivers bite-size training tutorials directly to user's inboxes.





The series contains 6 lessons on the premium security and teaching & learning features included in Education Plus. The best part? Each lesson takes less than 10 minutes to complete.

Encourage your Education Plus customers to [register today!](#)

Want to start your learning now? Check out our online [Teacher Center](#) for more training resources.



Registration includes:

-  8-week email series
-  Delivered to your inbox every Tuesday
-  Text and video-based tutorials on:
 - Google Classroom
 - [Education Fundamentals](#)
 - [Education Standard](#)
 - [Teaching and Learning Upgrade](#)
 - [Education Plus](#)
-  Less than 10 minutes to complete

Training

Teach and Learn with Chrome

You and your customers are invited to join our demo-based training and use case webinar series. Register to hear about the latest on Chromebooks and ChromeOS. Learn new ways to keep schools secure, discover brand new features such as Screencast and cast moderator that can enable efficient teaching and learning, and so much more!

[Access the recordings here](#)



Make change management simple with Chromebooks

How to drive impactful instruction with Screencast

Show & Tell with Intel: Powerful Chromebooks for Teachers

Keeping your school secure with Admin Console Security Center

Why Chrome? Tips & Tricks you can only get from Chromebooks!

IT Panel: Managing Your Chromebook Program

Configure apps & extensions and exciting new releases, features, and tools

Accessibility for All with Chrome

- Educator Panel: Chromebooks for the Classroom

- Build a sustainable Chrome ecosystem

- Chrome for career readiness

- How to drive impactful instruction with Screencast

Product Launches & Stock Updates

04

Stock Update & availability

Please [request access to this sheet](#) for up-to-date Chrome Upgrade, Workspace and Zero-Touch Enrolment pricing along with current hardware availability, and [follow the Synnex Ordering Process](#) to place your order.

[Click here](#) →



Google Chrome licensing ordering process

1

Reseller (you) is to complete the below Google Form, the purpose of this form is to identify key ordering information for both the Reseller and the end-user

→ [Google Form](#)

2

It is highly important to ensure that the correct primary domain information is populated in the Google Form, if you have any queries, please email the google@nz.synnex-grp.com

→ [Email Synnex](#)

3

In conjunction, reseller is to send an official purchase order (PO) to your Synnex internal account manager with matching PO Number, Product Code and quantities to what you've submitted to Google Form.

Details on your PO and the Google Form submission should match 100%, should there be any discrepancies, your Synnex account manager will contact you to clarify.

4

Off-Domain Email Address (on Google Form) is the end-user's secondary email outside of their organisation domain, it is used as a safety measure when the end-user is locked out of their domain email.

Without an off-domain email address, Google not be able to deploy your licensing order.

5

Once the process is complete, Synnex will process your purchase and expected turnaround time is typically 1-2 working days. Google will send automated licensing details directly to your end-user, while copying you on the email.

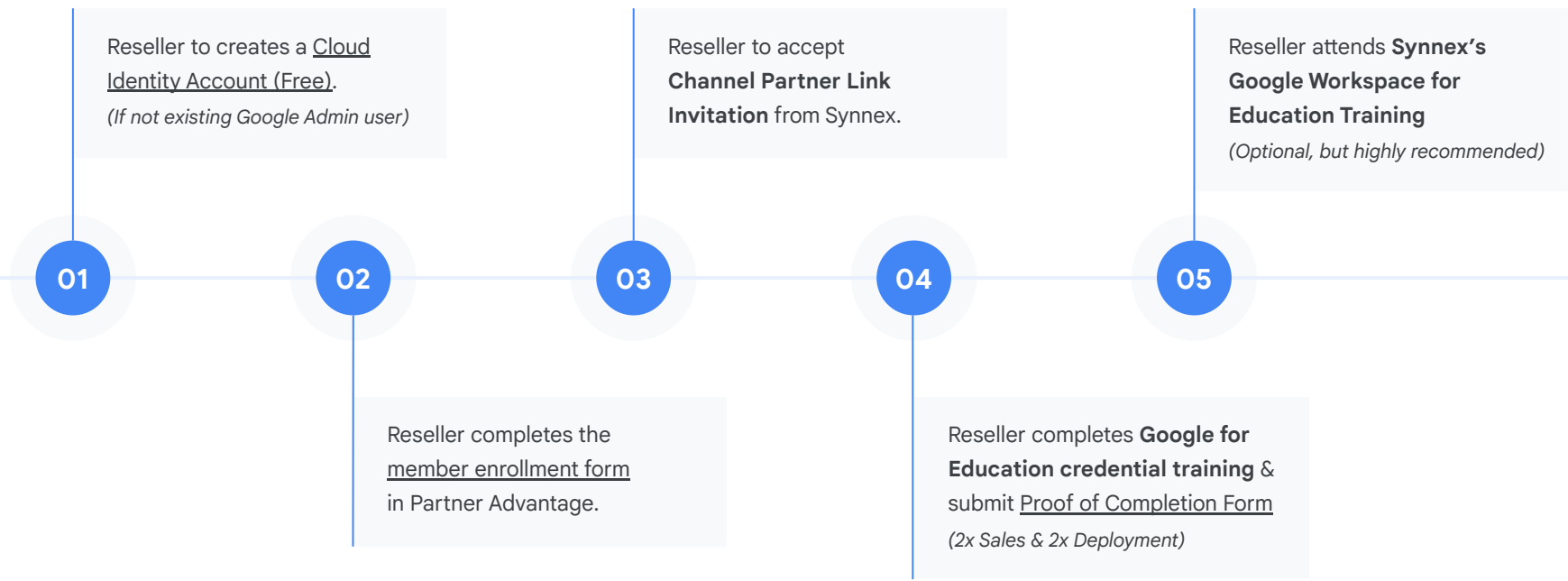
Synnex invoice to reseller will typically appear on your Synnex web login a day later.

No returns Policy

Quick Reminder: As you're already aware Google has in place a strict no returns policy on Chrome Education Upgrade and Chrome Enterprise Upgrade.

Please ensure the **domain, product and quantity** is correct before placing the order, if you have questions feel free to reach out to the Synnex team for assistance.

Steps to becoming a Google Workspace Reseller with Synnex



Contacts



Order & invoicing enquiries

cloud@nz.synnex-grp.com



Synnex Google Sales

cloud@nz.synnex-grp.com



Synnex Google Site

synnex.com.au/GO/NZ/Google-Cloud



Google Enterprise LinkedIn

[Synnex New Zealand](#)

Thank you!

