

Race to Win with Lenovo Storage

Accelerate your profitability with a winning price and a **10%* partner rebate** on Lenovo ThinkSystem DE, DG and DM Series

Offer available:

1st January 2024 – 31st March 2024 or while stocks last.

*Terms and Conditions apply

Lenovo



Storage Partner Rebate*

THE HIGH-GEAR DEAL

PROFITABLE

Selling Lenovo Storage is more **profitable** today with a 10%* partner rebate on your Lenovo ThinkSystem DE, DG and DM Series product revenue

FAST

Fast pricing approvals to get a winning price for your Lenovo Storage configuration

EASY

Selling Lenovo Storage is **easy** with our workload-based storage bundles

WHAT MAKES THIS DEAL EVEN BETTER?

- Rebate available to all Lenovo Infrastructure Solutions Group Platinum, Gold, Silver and Authorized partners
- Flexible configurations - choose from the bundles or create your own
- No cap - simply sell more to earn more

LENOVO UNVEILS NEW DATA MANAGEMENT SOLUTIONS TO ENABLE AI WORKLOADS

- Reduce rack space and achieve better energy efficiency compared to traditional flash arrays
- Unified data management support across different storage media and protocols, on-premises or in the cloud
- Industry-leading security and anti-ransomware protection

Lenovo DG5000



Lenovo DG7000



Read the announcement [Click here](#)

ACCELERATOR BUNDLES

Take the race lead by creating storage opportunities using our Accelerator Bundles.

	All Flash With Data Efficiencies	For Large Capacity Workloads	All Flash High Performance	For Backup & Archive
BUNDLE	<p>Lenovo DM5000F</p> <ul style="list-style-type: none"> High Performance AFA Mission Critical Apps Databases Unified Storage for VMs 	<p>Lenovo DM3000H</p> <ul style="list-style-type: none"> Microsoft Solutions Large File Services Image Repositories Backup & Recovery 	<p>Lenovo DE4000F</p> <ul style="list-style-type: none"> Analytics Big Data Virtual Machines Technical Computing 	<p>Lenovo DE2000H</p> <ul style="list-style-type: none"> Data Protection Backup & Archive Anti-Ransomware Video Surveillance
SOFTWARE	ONTAP SAN Fundamentals	ONTAP Fundamentals	Santricity	Santricity
DRIVES	DM5000F	DM3000H	DE4000F	DE2000H
CONTROLLER	12 x 960GB	12 x 10TB	6 x 3.84TB	12 x 10TB
CONNECTIVITY	16Gbps FC connectivity	10GB iSCSI Base-T	FC- 8x transceivers & cables	10GB iSCSI Base-T

Visit [Lenovo Storage Central](#) to learn more [Click here](#)

Make Race to Win your pit crew and secure pole position for your storage opportunities. Lead the race with Lenovo Storage and secure your customer wins.

To participate in the program, please log in or register with Lenovo Partner Hub, or contact your local Channel Account Manager, today as this offer ends on 31st March 2024.

[CLICK HERE TO LOGIN / REGISTER](#)

* TERMS AND CONDITIONS

- The Race to Win (Storage DE, DG & DM hardware only) Sales Promotion is available to Australian and New Zealand Lenovo Infrastructure Solution Group partners with a Platinum, Gold, Silver or Authorised Lenovo Partner Engage Status as showing in Lenovo Partner Hub (LPH).
- The Program Period is from 1st January 2024 to 31st March 2024.
- Eligible products are DE, DG & DM Storage Hardware only.
- To be eligible for the 10% rebate on DE, DG & DM Storage Hardware, the products must be purchased via a Lenovo Infrastructure Solutions Group Distribution Partner and the partner must invoice eligible products between 1st January 2024 to 31st March 2024.
- Rebates are earned, calculated, confirmed and invoice requested via LPH so Partners must maintain an active LPH account throughout the program and payment cycle/s to be eligible. Partners must upload their invoice into LPH. This may be delayed if your bank details on the invoice do not match your bank details on file with Lenovo or incorrect value is on the invoice (Values on LPH exclude GST).
- Rebate earnings are calculated within 30 days from end of quarter, payments within 90 days.
- There is no cap on the rebate that can be earned and paid.
- AU - A minimum program rebate amount of AUD760 is required for a program rebate to be paid out to a channel partner. Amounts lower than AUD760 (Based on USD500) are not eligible for pay out and cannot be carried forward into a future quarter within the Program Period.
- NZ - A minimum program rebate amount of NZD820 is required for a program rebate to be paid out to a channel partner. Amounts lower than NZD820 (Based on USD500) are not eligible for pay out and cannot be carried forward into a future quarter within the Program Period.
- Prices shown are indicative and do not include taxes. To receive a formal quote, please contact your Lenovo Distribution Team or Lenovo Sales team.

The Race to Win rebate program supersedes all other Lenovo Storage programs and promotions during the Program Period.

*Actual Baseline Rebate amount will vary based on geography, Engage Program Level and target attainment.

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Lenovo CO₂ Offset Services
Smarter is helping you offset carbon today for a greener tomorrow
CO₂ Offset Services make offsetting carbon emissions simple, and within your control.
[Learn More >](#)

Lenovo's Journey to Net-Zero: Natural Resources Conservation
How does a global technology leader make progress toward that "Mars shot" of net-zero emissions?
[Learn More >](#)

Lenovo Asset Recovery Services
ARS provides an end-of-end solution to mitigate the environmental and data security risks associated with end-of-life asset disposal while maximizing the value potential of those assets.
[Learn More >](#)

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