Race to Win with **Lenovo Storage**

Accelerate your profitability with a winning price and a 10%* partner rebate on Lenovo ThinkSystem DE, DG and DM Series

Offer available: 1st January 2024 - 31st March 2024 or while stocks last.

*Terms and Conditions apply





Storage Partner Rebate*

THE HIGH-GEAR DEAL



more **profitable** today with a 10%* partner rebate on your Lenovo ThinkSystem DE, DG and DM Series product revenue



FAST

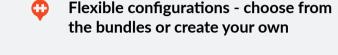
Fast pricing approvals to get a winning price for your Lenovo Storage configuration



Selling Lenovo Storage is **easy** with our workload-based storage bundles

WHAT MAKES THIS DEAL EVEN BETTER?

Rebate available to all Lenovo Infrastructure Solutions Group Platinum, Gold, Silver and Authorized partners



No cap - simply sell more to earn more

LENOVO UNVEILS NEW DATA MANAGEMENT SOLUTIONS TO ENABLE AI WORKLOADS Lenovo DG5000

 Reduce rack space and achieve better energy efficiency compared to traditional flash arrays

• Unified data management support across different storage media and protocols, on-premises or in the cloud

• Industry-leading security and anti-ransomware protection

> Read the announcement Click here



Lenovo DG7000



ACCELERATOR BUNDLES

Take the race lead by creating storage opportunities using our Accelerator Bundles.

| | | All Flash With Data Efficiencies | For Large Capacity Workloads | All Flash High Performance | For Backup & Archive |
|--------|--------|-------------------------------------|---------------------------------|---------------------------------|-------------------------|
| | | Lenovo DM5000F | Lenovo DM3000H | Lenovo DE4000F | Lenovo DE2000H |
| BUNDLE | | | | | |
| | | High Performance AFA | Microsoft Solutions | Analytics | Data Protection |
| | | Mission Critical Apps | Large File Services | ● Big Data | Backup & Archive |
| | | Databases | Image Repositories | Virtual Machines | Anti-Ransomware |
| | | Unified Storage for VMs | Backup & Recovery | • Technical Computing | Video Surveillance |
| SOFTWA | \RE | ONTAP SAN Fundamentals | ONTAP Fundamentals | Santricity | Santricity |
| DRIVES | | DM5000F | DM3000H | DE4000F | DE2000H |
| CONTRO | LLER | 12 x 960GB | 12 x 10TB | 6 x 3.84TB | 12 x 10TB |
| CONNEC | TIVITY | 16Gbps FC connectivity | 10GB iSCSI Base-T | FC- 8x transceivers & cables | 10GB iSCSI Base-T |
| | | | | | |

Click here

Make Race to Win your pit crew and secure pole position for your storage opportunities.

Visit **Lenovo Storage Central** to learn more

To participate in the program, please log in or register with Lenovo Partner Hub, or

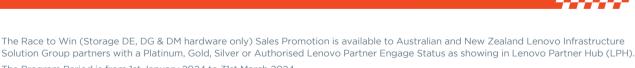
contact your local Channel Account Manager, today as this offer ends on 31st March 2024.

Lead the race with Lenovo Storage and secure your customer wins.

CLICK HERE TO LOGIN / REGISTER

The Race to Win (Storage DE, DG & DM hardware only) Sales Promotion is available to Australian and New Zealand Lenovo Infrastructure

* TERMS AND CONDITIONS



- 2. The Program Period is from 1st January 2024 to 31st March 2024. 3. Eligible products are DE, DG & DM Storage Hardware only. 4. To be eligible for the 10% rebate on DE, DG & DM Storage Hardware, the products must be purchased via a Lenovo Infrastructure Solutions
- Group Distribution Partner and the partner must invoice eligible products between 1st January 2024 to 31st March 2024. 5. Rebates are earned, calculated, confirmed and invoice requested via LPH so Partners must maintain an active LPH account throughout the program and payment cycle/s to be eligible.
 - Partners must upload their invoice into LPH. This may be delayed if your bank details on the invoice do not match your bank details on file with Lenovo or incorrect value is on the invoice (Values on LPH exclude GST).
- 6. Rebate earnings are calculated within 30 days from end of guarter, payments within 90 days. There is no cap on the rebate that can be earned and paid. 8a. AU - A minimum program rebate amount of AUD760 is required for a program rebate to be paid out to a channel partner.
- 8b. NZ A minimum program rebate amount of NZD820 is required for a program rebate to be paid out to a channel partner. Amounts lower than NZD820 (Based on USD500) are not eligible for pay out and cannot be carried forward into a future guarter within the Program Period.

Amounts lower than AUD760 (Based on USD500) are not eligible for pay out and cannot be carried forward into a future guarter within the

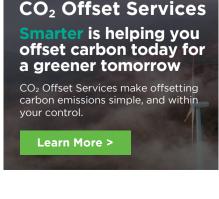
9. Prices shown are indicative and do not include taxes. To receive a formal quote, please contact your Lenovo Distribution Team or Lenovo

*Actual Baseline Rebate amount will vary based on geography, Engage Program Level and target attainment.

The Race to Win rebate program supersedes all other Lenovo Storage programs and promotions during the Program Period.

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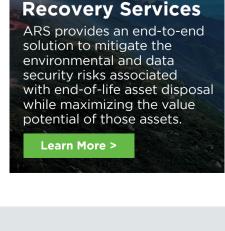
Lenovo's Journey



Program Period.

Lenovo





Lenovo Asset

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