## Powerful tools for learning.

Powerful options for your budget.



Apple Financial Services (AFS) is well known for providing innovative financing options to meet the needs of our schools. We understand the importance of planning for how you'll use and upgrade technology. AFS helps build affordable and sustainable payment solutions to support your goals, with a payment schedule that's right for your budget.

## Fair Market Value

Apple products retain a high value over time, and AFS can build in residual value up front to provide low payments through a Fair Market Value solution. In addition to offering lower payments, this option provides the flexibility to defer your ownership decision until the end of term.

## Easy Return

At the maturity of the agreed lease period, you can choose to extend on a monthly basis, to use the included Easy Return service with prepaid packaging, or to purchase the devices to retain ownership. Where customers are upgrading to new Apple technology, AFS allows a 30 day grace period at zero cost for return of the customer's existing fleet. This allows a smooth transition, where new devices can be delivered prior to old devices being returned, ensuring users are not left without a device and a more relaxed workflow for your IT team.

## **Complete Flexibility**

Take advantage of deferred payment on any AFS option. Also, many of our customers have chosen to structure their payments on a quarterly or annual frequency to unlock even greater savings. AppleCare products, Apple Professional Services, Apple Professional Learning, and even third-party products can be included in your AFS solution.

To explore financing options that align with your budget and goals, contact your Apple representative on <u>afsanz@dllgroup.com</u>

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